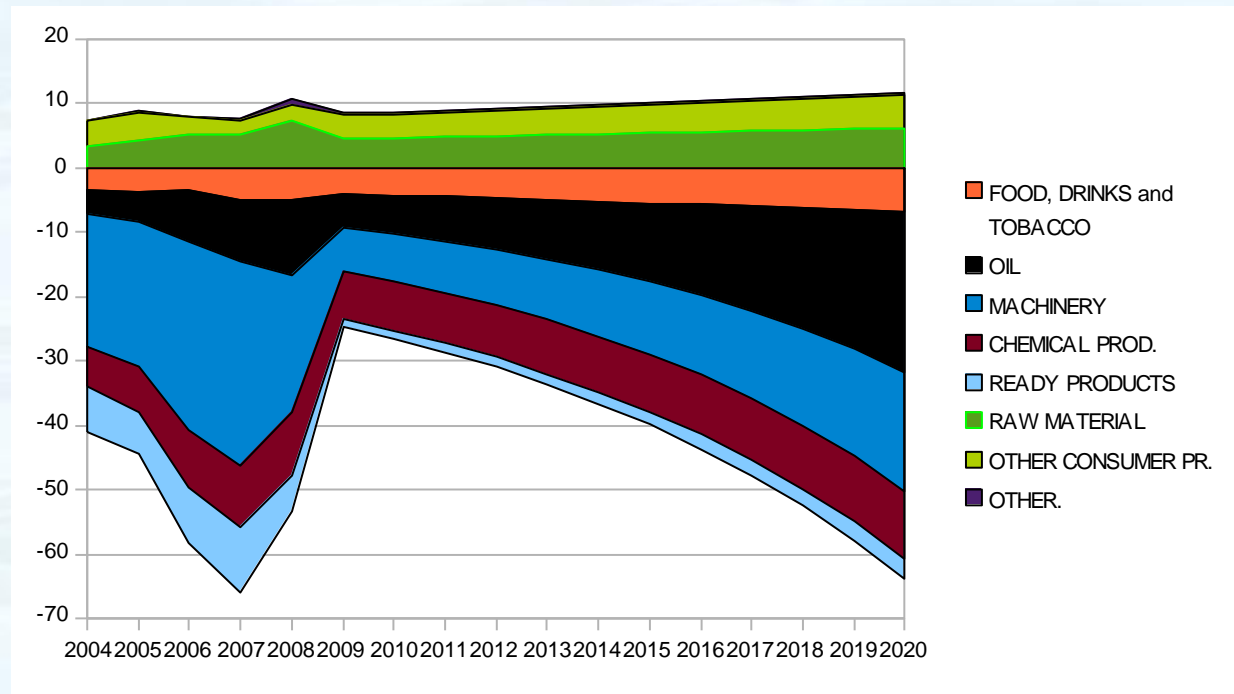


# Possibilities for Baltic countries in electro mobility

Teet Randma  
CEO  
ZEV Motors LLC

# Long-term Goal

- Transition from oil based economy to renewable economy.



# Customer Wishes

- Universal (4+ seats, big trunk)
- High speed 90+km/h
- Long range 300+km (at highway speed)
- Fast charging
- Economical

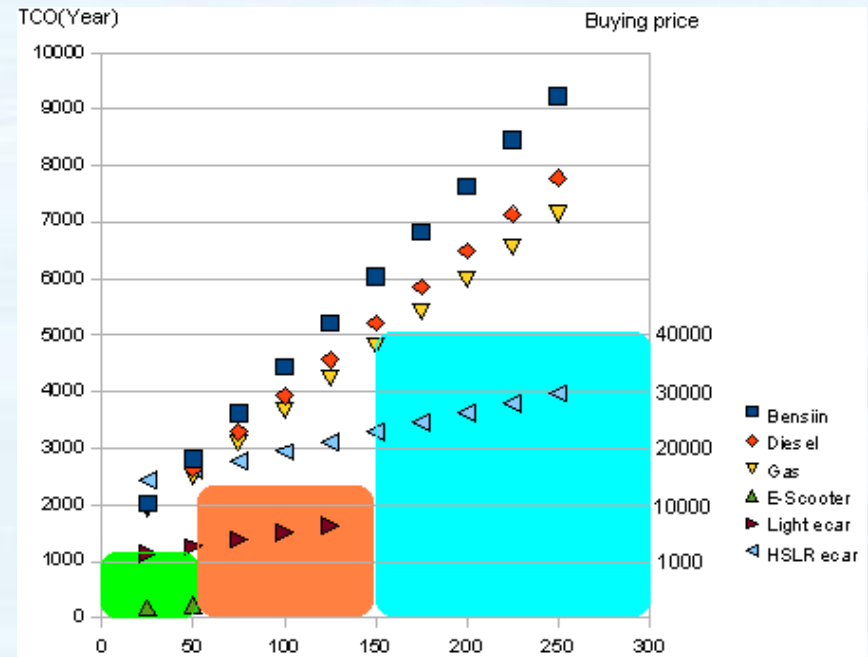
Possible, but expensive. (~€39 000)

# Solutions.

- Electric car as secondary car for city driving.
- Fleet diversification.
- Service transition (public transportation, taxi, car rent, courier, postal, etc.)
- Light transportation (scooters, motorcycles)

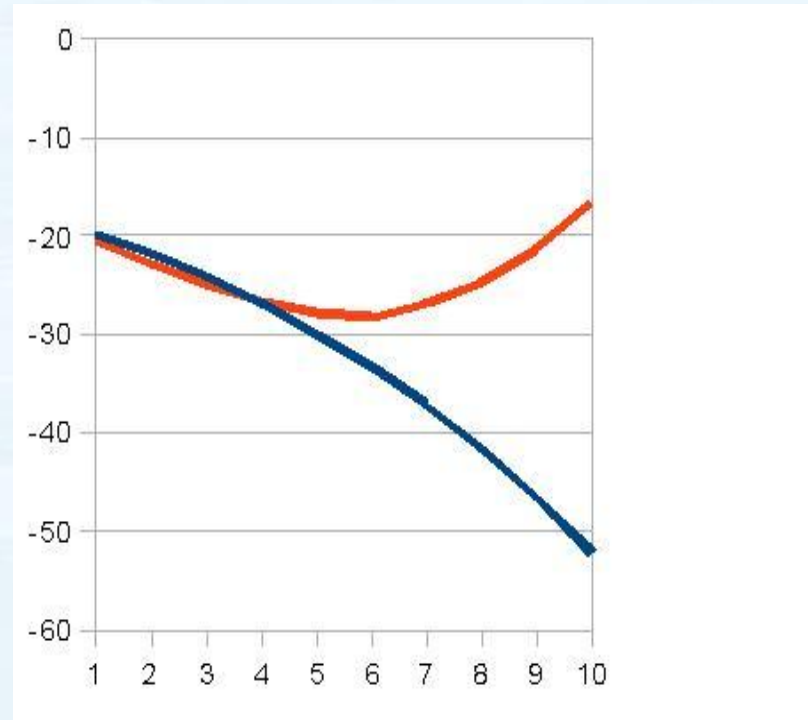
# Cost analysis

- Scooters
- Light ecars.
- High Speed Long Range ecars.



# Strenghts and advantages.

- Investors  
(over 50% yield)
- Clients  
(low TCO)
- Community  
(Clean enviroment,  
2000 to 3000 jobs,  
growing economy)



# Next Steps of Action

- Community (esp. government) purchases  
~€100 to €200 million/y
  - Industry req. investments:  
three to four automated plants €60 mil  
(manufacturing cap. 30 000cars/y)
- Or 15 to 20 small manufacturing plants  
€15 to €20 mil.  
(cap 1500 to 2000cars/year/plant)

# The Future 2020+

- Totally electric land transportation.
- Electric ships and airplanes
- Totally new architectural and infrastructural possibilities.

